

CBSi Client Success Story

Wholesale Distributor

This client is a business to business distributor for entry control equipment. They have been providing quality products with a customer service and training mindset for over 12 years. With offices in multiple states, they ship throughout the United States, Canada, and Mexico.

After evaluating multiple software packages and implementation teams, the client chose Microsoft Dynamics NAV and the services of Computer Business Solutions, Inc, (CBSi). CBSi completed the implementation for this local distributor and 2 additional locations from start to go-live at **26% under our proposed estimate for services.**

CBSi Services	Microsoft Dynamics NAV Software
Discovery analysis	NAV Business Essentials: 15 concurrent users
Data conversion	G/L, A/R, A/P, Bank Rec.
Implementation	Sales Order
Customization to unique needs	Purchase Management
Training	Inventory Management
Project management	
Support	

The Project:

- CBSi implemented Microsoft Dynamics NAV:
- Converted data from existing QuickBooks Enterprise software
- Trained 11 concurrent users

The Results:

- Real time visibility of financials & inventory by location
- Quicker month close
- Improved date sensitivity via reporting and querying data
- Faster to find and filter customers, vendors, items, and other information
- G/L always in balance
- G/L ties to A/R, A/P, & Inventory subledgers
- Improved sales analysis & purchasing
- Control & identity of who makes changes
- Easier to find & analyze customers, items, sales, etc.

